

| No | Unit |    | Type              | LB<br>(M2) | LT<br>(M2) | HARGA JUAL TERMASUK PPN 11% |                          |               |                    |                    | HARGA JUAL TERMASUK PPN 11% |
|----|------|----|-------------------|------------|------------|-----------------------------|--------------------------|---------------|--------------------|--------------------|-----------------------------|
|    | Blok | No |                   |            |            | Hard Cash                   | Cash Bertahap - Tanpa DP |               | KPR                |                    | KPR Express                 |
|    |      |    |                   |            |            |                             | 12 x Angsuran            | 24 x Angsuran | DP 5%/ 1X Angsuran | DP 5%/ 3X Angsuran | DP 10% / 1X Angsuran        |
| 1  | A    | 32 | Spruce<br>Tipe 87 | 87         | 60         | 999,475,000                 | 1,069,438,000            | 1,139,402,000 | 999,475,000        | 1,014,467,000      | 1,122,610,000               |
| 2  | A    | 33 |                   | 87         | 77         | 1,120,337,000               | 1,198,761,000            | 1,277,184,000 | 1,120,337,000      | 1,137,142,000      | 1,258,363,000               |
| 3  | A    | 35 |                   | 87         | 60         | 999,475,000                 | 1,069,438,000            | 1,139,402,000 | 999,475,000        | 1,014,467,000      | 1,122,610,000               |
| 4  | A    | 36 |                   | 87         | 60         | 999,475,000                 | 1,069,438,000            | 1,139,402,000 | 999,475,000        | 1,014,467,000      | 1,122,610,000               |
| 5  | A    | 37 |                   | 87         | 60         | 951,881,000                 | 1,018,513,000            | 1,085,144,000 | 951,881,000        | 966,159,000        | 1,122,610,000               |
| 6  | A    | 38 |                   | 87         | 60         | 951,881,000                 | 1,018,513,000            | 1,085,144,000 | 951,881,000        | 966,159,000        | 1,122,610,000               |
| 7  | A    | 39 |                   | 87         | 60         | 951,881,000                 | 1,018,513,000            | 1,085,144,000 | 951,881,000        | 966,159,000        | 1,122,610,000               |
| 8  | A    | 50 |                   | 87         | 60         | 999,475,000                 | 1,069,438,000            | 1,139,402,000 | 999,475,000        | 1,014,467,000      | 1,122,610,000               |
| 9  | A    | 51 |                   | 87         | 60         | 999,475,000                 | 1,069,438,000            | 1,139,402,000 | 999,475,000        | 1,014,467,000      | 1,122,610,000               |
| 10 | A    | 52 |                   | 87         | 60         | 999,475,000                 | 1,069,438,000            | 1,139,402,000 | 999,475,000        | 1,014,467,000      | 1,122,610,000               |
| 11 | A    | 53 |                   | 87         | 87         | 1,191,432,000               | 1,274,832,000            | 1,358,232,000 | 1,191,432,000      | 1,209,303,000      | 1,338,216,000               |
| 12 | A    | 56 |                   | 87         | 80         | 1,141,666,000               | 1,221,583,000            | 1,301,499,000 | 1,141,666,000      | 1,158,791,000      | 1,282,319,000               |
| 13 | B    | 10 | Maple<br>Tipe 95  | 95         | 72         | 1,137,470,000               | 1,217,093,000            | 1,296,716,000 | 1,137,470,000      | 1,154,532,000      | 1,277,606,000               |
| 14 | B    | 12 |                   | 95         | 72         | 1,137,470,000               | 1,217,093,000            | 1,296,716,000 | 1,137,470,000      | 1,154,532,000      | 1,277,606,000               |
| 15 | B    | 16 |                   | 95         | 72         | 1,137,470,000               | 1,217,093,000            | 1,296,716,000 | 1,137,470,000      | 1,154,532,000      | 1,277,606,000               |
| 16 | B    | 18 |                   | 95         | 72         | 1,137,470,000               | 1,217,093,000            | 1,296,716,000 | 1,137,470,000      | 1,154,532,000      | 1,277,606,000               |
| 17 | B    | 20 |                   | 95         | 95         | 1,300,989,000               | 1,392,058,000            | 1,483,127,000 | 1,300,989,000      | 1,320,504,000      | 1,461,271,000               |
| 18 | B    | 21 |                   | 95         | 105        | 1,372,085,000               | 1,468,131,000            | 1,564,177,000 | 1,372,085,000      | 1,392,666,000      | 1,541,126,000               |
| 19 | B    | 22 |                   | 95         | 115        | 1,443,180,000               | 1,544,203,000            | 1,645,225,000 | 1,443,180,000      | 1,464,828,000      | 1,620,980,000               |
| 20 | B    | 23 |                   | 95         | 78         | 1,180,127,000               | 1,262,736,000            | 1,345,345,000 | 1,180,127,000      | 1,197,829,000      | 1,325,519,000               |
| 21 | B    | 27 |                   | 95         | 77         | 1,173,017,000               | 1,255,128,000            | 1,337,239,000 | 1,173,017,000      | 1,190,612,000      | 1,317,533,000               |
| 22 | B    | 28 |                   | 95         | 75         | 1,158,798,000               | 1,239,914,000            | 1,321,030,000 | 1,158,798,000      | 1,176,180,000      | 1,301,562,000               |
| 23 | B    | 30 |                   | 95         | 76         | 1,165,908,000               | 1,247,522,000            | 1,329,135,000 | 1,165,908,000      | 1,183,397,000      | 1,309,548,000               |
| 24 | B    | 31 |                   | 95         | 100        | 1,336,537,000               | 1,430,095,000            | 1,523,652,000 | 1,336,537,000      | 1,356,585,000      | 1,501,198,000               |
| 25 | B    | 32 |                   | 95         | 78         | 1,180,127,000               | 1,262,736,000            | 1,345,345,000 | 1,180,127,000      | 1,197,829,000      | 1,325,519,000               |
| 26 | B    | 36 |                   | 95         | 143        | 1,642,248,000               | 1,757,205,000            | 1,872,163,000 | 1,642,248,000      | 1,666,882,000      | 1,844,573,000               |

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| No | Unit |    | Type                 | LB<br>(M2) | LT<br>(M2) | HARGA JUAL TERMASUK PPN 11% |                          |               |                    |                    | HARGA JUAL TERMASUK PPN 11% |
|----|------|----|----------------------|------------|------------|-----------------------------|--------------------------|---------------|--------------------|--------------------|-----------------------------|
|    | Blok | No |                      |            |            | Hard Cash                   | Cash Bertahap - Tanpa DP |               | KPR                |                    | KPR EXPRESS                 |
|    |      |    |                      |            |            |                             | 12 x Angsuran            | 24 x Angsuran | DP 5%/ 1X Angsuran | DP 5%/ 3X Angsuran |                             |
| 27 | A    | 19 | Basswood<br>Tipe 115 | 115        | 107        | 1,518,005,000               | 1,624,265,000            | 1,730,526,000 | 1,518,005,000      | 1,540,775,000      | 1,705,023,000               |
| 28 | A    | 21 |                      | 115        | 84         | 1,354,486,000               | 1,449,300,000            | 1,544,114,000 | 1,354,486,000      | 1,374,803,000      | 1,521,359,000               |
| 29 | A    | 23 |                      | 115        | 84         | 1,354,486,000               | 1,449,300,000            | 1,544,114,000 | 1,354,486,000      | 1,374,803,000      | 1,521,359,000               |
| 30 | A    | 25 |                      | 115        | 84         | 1,354,486,000               | 1,449,300,000            | 1,544,114,000 | 1,354,486,000      | 1,374,803,000      | 1,521,359,000               |
| 31 | A    | 27 |                      | 115        | 84         | 1,354,486,000               | 1,449,300,000            | 1,544,114,000 | 1,354,486,000      | 1,374,803,000      | 1,521,359,000               |
| 32 | A    | 29 |                      | 115        | 84         | 1,354,486,000               | 1,449,300,000            | 1,544,114,000 | 1,354,486,000      | 1,374,803,000      | 1,521,359,000               |
| 33 | A    | 31 |                      | 115        | 113        | 1,560,663,000               | 1,669,909,000            | 1,779,156,000 | 1,560,663,000      | 1,584,073,000      | 1,752,937,000               |
| 34 | A    | 57 |                      | 115        | 129        | 1,674,416,000               | 1,791,625,000            | 1,908,834,000 | 1,674,416,000      | 1,699,532,000      | 1,880,704,000               |
| 35 | A    | 59 |                      | 115        | 183        | 2,058,331,000               | 2,202,414,000            | 2,346,497,000 | 2,058,331,000      | 2,089,206,000      | 2,311,917,000               |
| 36 | A    | 62 |                      | 115        | 115        | 1,574,882,000               | 1,685,124,000            | 1,795,365,000 | 1,574,882,000      | 1,598,505,000      | 1,768,907,000               |

Harga sudah termasuk PPN 11% dan akan disesuaikan mengikuti ketentuan yang berlaku, (Apabila terjadi peraturan pemerintah yang menyebabkan tarif PPN berubah, maka selisihnya wajib ditanggung dan dibayarkan pembeli pada saat pembayaran angsuran)

#### Cara Pembayaran:

##### 1. Cash Keras

- Hari 1: Tanda Jadi Rp. 15 Juta (UTJ)
- Hari ke 15: DP 30% dikurangi Tanda Jadi
- Hari 30: Pelunasan

##### 2. Cash Bertahap 12x & 24X Angsuran

- Hari 1: Tanda Jadi Rp. 15 Juta (UTJ)
- Hari ke 15: angsuran 1 dikurangi Tanda Jadi
- Angsuran 2 s/d selesai: 1 bulan setelah angsuran 1 dan seterusnya setiap bulan

##### 3. KPR DP 1X Angsuran

- Hari 1: Tanda Jadi Rp. 15 Juta (UTJ)
- Hari ke 15: Angsuran DP 1 (DP 5% - Tanda Jadi)
- Akad kredit 95% melalui KPR: 1 bulan setelah DP lunas

##### 4. KPR DP 3x Angsuran

- Hari 1: Tanda Jadi Rp. 15 Juta (UTJ)
- Hari ke 15: Angsuran DP 1 (DP 5% - Tanda Jadi) / 3 bulan
- Angsuran 2 - 3: satu bulan setelah DP 1 dan seterusnya setiap bulan
- Akad kredit 95% melalui KPR: 1 bulan setelah DP lunas

##### 5. KPR Express (DP 10% / 1x Angsuran)

- Hari 1: Tanda Jadi Rp. 15 Juta (UTJ)
- Hari ke 15 : Angsuran DP 1 (DP 10% - Tanda Jadi)
- Akad kredit 90% melalui KPR : 30 hari setelah UTJ

#### Harga Tidak Termasuk:

- 1 Biaya Balik Nama, BPHTB & AJB
- 2 Biaya KPR/ Kredit Bank
- 3 Biaya dan Pajak - pajak lainnya (jika ada) yang kemudian hari dikeluarkan oleh Pemerintah

#### Harga Sudah Termasuk:

- 1 PPN Tanah & Bangunan mengikuti ketentuan yg berlaku
- 2 PBG
- 3 Penyambungan Listrik
- 4 Penyambungan Air

#### Syarat & Ketentuan:

- 1 Besaran suku Bunga KPR tergantung Bank penyedia KPR.
- 2 Apabila Pemesan telah melakukan pembayaran Uang Tanda Jadi dan pemesan tidak melakukan pembayaran berikutnya sesuai yang telah ditentukan maka transaksi akan batal dengan sendirinya dan Uang Tanda Jadi tidak dapat dikembalikan.
- 3 Dokumen KPR lengkap wajib diberikan ke Developer maksimal 14 hari setelah pembayaran Tanda Jadi. Apabila setelah 14 hari berkas belum diterima maka developer berhak menjual kembali unit yang dipilih.
- 4 Bila besaran KPR yang disetujui oleh Bank lebih kecil dari yang dimohonkan, maka kekurangan DP harus segera dilunasi paling lambat 1 minggu sebelum akad kredit.
- 5 Perubahan Bangunan hanya dapat dilakukan setelah proses serah terima dan mengikuti ketentuan estate management.
- 6 Harga serta Syarat dan Ketentuan ini dapat berubah sewaktu - waktu tanpa adanya pemberitahuan terlebih dahulu.

*[Signature]*